


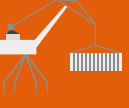
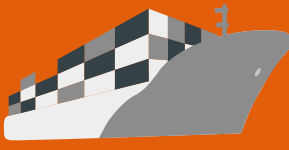
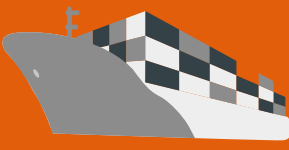








INCOTERMS

	 Seller	 Customs	 Carrier	 Port	 On board	 Port	 Named Place	 Buyer
EXW EX WORKS	[Orange bar from Seller to Buyer]							
FCA FREE CARRIER	[Orange bar from Seller to Carrier]			[Dark grey bar from Carrier to Buyer]				
FAS  FREE ALONGSIDE SHIP	[Orange bar from Seller to On board]				[Dark grey bar from On board to Buyer]			
FOB  FREE ON BOARD	[Orange bar from Seller to Port]					[Dark grey bar from Port to Buyer]		
CFR  COST AND FREIGHT	[Orange bar from Seller to Port]					[Orange bar from Port to Named Place] INSURANCE AND FREIGHT		[Dark grey bar from Named Place to Buyer] RISK
CIF  COST, INSURANCE AND FREIGHT	[Orange bar from Seller to Port]					[Orange bar from Port to Named Place] INSURANCE AND FREIGHT		[Dark grey bar from Named Place to Buyer] RISK
CPT CARRIAGE PAID TO	[Orange bar from Seller to Carrier]			[Orange bar from Carrier to Named Place] INSURANCE AND FREIGHT				[Dark grey bar from Named Place to Buyer] RISK
CIP CARRIAGE AND INSURANCE PAID TO	[Orange bar from Seller to Carrier]			[Orange bar from Carrier to Named Place] INSURANCE AND FREIGHT				[Dark grey bar from Named Place to Buyer] RISK
DAT DELIVERED AT TERMINAL	[Orange bar from Seller to Port]						[Dark grey bar from Port to Buyer]	
DAP DELIVERED AT PLACE	[Orange bar from Seller to Named Place]							[Dark grey bar from Named Place to Buyer]
DDP DELIVERED DUTY PAID	[Orange bar from Seller to Buyer]							